

ISSION

ANNUAL AUDITED REPORT

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FORM X-17A-5

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/11	AND ENDING_	12/31/11
	MM/DD/YY		MM/DD/YY
A. RI	EGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: Fund I	nvestors, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use P.C). Box No.)	FIRM I.D. NO.
510 E. High Street			
	(No. and Street)	,	
Ebensburg	PA		15931
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF Patrick Long	PERSON TO CONTACT	N REGARD TO THIS F	EPORT (814)472-9317
Tuttion Doing			(Area Code – Telephone Number)
B, AC	COUNTANT IDENT	IFICATION	
INDEPENDENT PUBLIC ACCOUNTAN Wessel & Company			
	(Name – if individual, state l	ast, first, middle name)	
215 Main Street	Johnstown	PA	15901
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☐ Public Accountant			
☐ Accountant not resident in U	Inited States or any of its p	ossessions.	
	FOR OFFICIAL US	E ONLY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

Ι, _	Patrick Long		, swear (or affirm) that, to the best of	
mv	knowledge and belief the accompanying fina	incial statement a	nd supporting schedules pertaining to the firm of	
,	Fund Investors, Inc.		, a:	c.
of	December 31	2011	, are true and correct. I further swear (or affirm) that	
	<u> </u>		or director has any proprietary interest in any account	
			of thector has any proprietary inferest in any account	
cla	ssified solely as that of a customer, except as	follows:		
	•			
			- A	
	COMMONWEALTH OF PENNSYLVANIA	,	Patrick -	
	NOTARIAL SEAL		Signature	
	Wendy Kerch, Notary Public Portage Township, Cambria County		Signature	
	My Commission Expires February 03, 2016		President	
			Title	
	0/1 /2 /			
	Jimay Nuch			
	Notady Public			
Th	is report ** contains (check all applicable box	rec).		
X	(a) Facing Page.	100).		
X	(b) Statement of Financial Condition.			
X	(c) Statement of Income (Loss).			
Х	(d) Statement of Changes in Financial Cond			
X	(e) Statement of Changes in Stockholders'			
	(f) Statement of Changes in Liabilities Sub	ordinated to Clair	ns of Creditors.	
	(g) Computation of Net Capital.		D 1 15 0 0	
	(h) Computation for Determination of Rese			
	(i) Information Relating to the Possession			
X	Computation for Determination of the R		Computation of Net Capital Under Rule 15c3-1 and the	
			ements of Financial Condition with respect to methods of	f
	consolidation.	is anabatton platt	ondition with respect to methods of	•
X	(l) An Oath or Affirmation.			
	(m) A copy of the SIPC Supplemental Repo	rt.		
			st or found to have existed since the date of the previous au	lit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



SEC Mall Processing Section

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Washington, DC 125

FUND INVESTORS, INC. EBENSBURG, PA

Audited Financial Statements

December 31, 2011 and 2010

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INDEPENDENT AUDITOR'S REPORT

February 3, 2012

To the Shareholder Fund Investors, Inc. Ebensburg, PA

We have audited the accompanying statements of financial condition of Fund Investors, Inc.(the Company), as of December 31, 2011 and 2010, and the related statements of operations, changes in shareholders' equity and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fund Investors, Inc. at December 31, 2011 and 2010, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Wessel & Company

Certified Public Accountants

Wissel + Campany

FUND INVESTORS, INC. STATEMENTS OF FINANCIAL CONDITION DECEMBER 31, 2011 AND 2010

		2011		2010
ASSETS Current Assets Cash & cash equivalents Accounts receivable Securities owned, at estimated fair value (Note 2 & 3) Prepaid expenses	\$	14,108 2,191 7,353 2,548	\$	14,345 1,449 7,119 2,799
Total Current Assets		26,200		25,712
Equipment, net of accumulated depreciation (Note 1)	<i>(/</i>			-
Total Assets	\$	26,200	\$	25,712
LIABILITIES AND SHAREHOLDERS	' EQU	<u>ITY</u>		
Current Liabilities Commissions payable	\$	697	\$	448
Total Current Liabilities		697		448
Deferred income tax liability (Note 7)		952		898
Shareholders' Equity Common stock - \$10 par value, 100,000 shares authorized, 600 shares issued and outstanding Unrealized gain/(loss) on investments, net of deferred taxes Retained earnings	No.	6,000 3,101 15,450		6,000 2,921 15,445
Total Shareholders' Equity		24,551		24,366
Total Liabilities and Shareholders' Equity	\$	26,200	\$	25,712

FUND INVESTORS, INC. STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	 2011	 2010
Revenues Commissions	\$ 170,418	\$ 183,817
Total Revenues	170,418	183,817
Expenses	24 OE6	42.022
Payroll tayos and honofits	31,956 22,118	42,922 20,130
Payroll taxes and benefits Commissions	94.292	103,531
Rent	6,600	6,600
Dues, licenses and fees	11,620	5,580
Utilities	2,792	2,869
Supplies	 1,035	 1,736
Total Expenses	170,413	183,368
Income Before Provision for Income Taxes	 5_	 449
Provision/(Benefit) for Income Taxes (Note 7) Current provision/(benefit)		
Total Provision/(Benefit) for Income Taxes		
Net Income	\$ 5	\$ 449

FUND INVESTORS, INC. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2011

	 ommon Stock	 Jnrealized s/(Losses)	etained arnings	Total reholders' Equity
Balance - Beginning of Year	\$ 6,000	\$ 2,921	\$ 15,445	\$ 24,366
Unrealized gain/(loss) on securities, net	-	180	-	180
Net Income/(Loss)	 •••	 	 5	 5
Balance - End of Year	\$ 6,000	\$ 3,101	\$ 15,450	\$ 24,551

FUND INVESTORS, INC. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2010

	Common Stock		Net Unrealized Gains/(Losses)		Retained Earnings		Total Shareholders' Equity	
Balance - Beginning of Year	\$	6,000	\$	2,024	\$	14,996	\$	23,020
Unrealized gain/(loss) on securities, net		-		897		-		897
Net Income/(Loss)				***		449		449
Balance - End of Year	_\$	6,000	\$	2,921	\$	15,445	\$	24,366

FUND INVESTORS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

		2011		2010
Cash Flows from Operating Activities: Net Income Adjustments to reconcile net income to cash provided by/(used in) operating activities:	\$	5	_\$	449
Change in assets and liabilities: Accounts receivable Prepaid expenses Accounts payable		(742) 251 249		1,483 164 (1,217)
Total adjustments		(242)		430
Net Cash (Used In)/Provided By Operating Activities		(237)		879
Net (Decrease)/Increase in Cash and Cash Equivalents		(237)		879
Cash and Cash Equivalents - Beginning of Year		14,345		13,466
Cash and Cash Equivalents - End of Year	\$	14,108	\$	14,345

Supplemental Disclosures:

Accounting Policies Note

The Company considers all highly liquid investments with a maturity of three (3) months or less when purchased to be "cash equivalents".

FUND INVESTORS, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2011 AND 2010

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Fund Investors, Inc.(the Company) is a broker dealer registered with the Financial Industry Regulatory Authority (FINRA). It is a Pennsylvania corporation engaged in the sale of mutual fund shares. The Company does not hold customer accounts.

Basis of Accounting and Use of Estimates

The Company's policy is to prepare its financial statements in accordance with accounting principles generally accepted in the United States of America under the accrual basis of accounting which generally records items under historical costs and sometimes requires the use of estimates and assumptions. The accrual basis of accounting records revenue in the period in which earned rather than when received and records expenses in the period in which incurred rather than when paid. The estimates and assumptions used could affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period

Commission Recognition

Commissions earned on new accounts are recorded on trade date with appropriate receivable being accrued. Commissions paid to registered representatives on new accounts are accrued at the time of application.

Recurring commissions from direct customer deposits as well as maintenance fees from mutual fund families are recorded when received since they are not readily identifiable. Corresponding commissions payable to registered representatives are not recorded until the commission is received.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, cash in banks, and all highly liquid investments with an original maturity of three months or less. At December 31, 2011 and 2010, the Company had cash equivalents of \$14,108 and \$14,345, respectively.

Accounts Receivable

Accounts receivable represent commissions earned. No allowance has been provided based on historical collection results and management's judgment of collectibility.

Computers and Equipment

Computers and equipment are recorded at cost and depreciated over their estimated useful lives of three to five years on a straight-line basis for financial statement purposes.

Income Taxes

The Company accounts for income taxes in accordance with FASB ASC 740, Income Taxes, which requires the Company to record income tax expense on the liability method. Current expense represents the estimated tax obligation per the income tax return, and deferred expense represents the change in the estimated future tax effects of temporary differences and carryforwards. Deferred tax assets and liabilities are computed by applying enacted income tax rates to the expected reversals of temporary differences between financial reporting and income tax reporting, and by considering carryforwards for operating losses and tax credits. The Company provides a valuation allowance for deferred tax assets for which it does not consider realization of such assets to be more likely than not.

The Company follows FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes, as codified in FASB ASC 740-10. The codified interpretation requires the Company to evaluate tax positions taken and determine whether it is more-likely-than-not that the tax position will be sustained upon examination based on the technical merits of the position. The Company has performed an evaluation and has determined there are no material unrecognized tax positions or uncertain tax positions that meet the reporting and disclosure provisions of FIN 48. The Company records tax penalties and interest as they occur. For both years ended December 31, 2011 and 2010, the Company incurred no tax penalty or interest costs.

Concentrations of Credit Risk

The Company is engaged in the sale of mutual fund shares for which it receives commissions. Future income of the corporation is dependent upon the fee structure as approved by the various fund families with which the Company maintains sales agreements.

Fair Value of Financial Instruments

Certain financial instruments under FASB ASC 820 are required to be recorded at fair value. The estimated fair values of such financial instruments (including cash and cash equivalents, certain debt instruments, and other assets and liabilities) have been valued using market or cost information where appropriate. Changes in assumptions or estimation methods could affect the fair value estimates. However, management does not believe any such changes would have a material impact on the financial condition, results of operations or cash flows of the Company. Financial instruments, including cash and cash equivalents, other assets and short-term and long-term debt, are carried at cost, which approximates fair value.

Accounting Policy Changes

In fiscal year 2011, the Company adopted the Audit Standard Board (ASB) guidance on supplemental information in relation to the financial statements as a whole. This guidance had no material effect on these financial statements but required an additional note disclosure.

NOTE 2 - SECURITIES OWNED

In April 2000, Fund Investors, Inc. purchased 300 shares of common stock in "The NASDAQ Stock Market, Inc.", a private placement. These shares are carried at fair value.

The following is a summary of investments by major security type for December 31. 2011:

		rying ⁄alue_	Fai Va	r U alue	nrealized <u>Gains/(Loss)</u>
NASDAQ Stock Market, Inc.	\$	3,300	\$	7,353	\$ 4,053
Less deferred taxes (see Note 7)					(<u>952</u>)
Amount shown in stockholders' equit	у				\$ <u>3,101</u>

The following is a summary of investments by major security type for December 31, 2010:

December 61, 2616.		rrying /alue	Fa V	ir L alue_	Inrealize <u> Gains/</u>	
NASDAQ Stock Market, Inc.	\$	3,300	\$	7,119	\$	3,819
Less deferred taxes (see Note 7)					(_	898)
Amount shown in stockholders' equit	У				\$_	2,921

NOTE 3 - FAIR VALUE MEASUREMENTS

The Company applies GAAP for fair value measurements of financial assets that are recognized or disclosed at fair value in the financial statements on a recurring basis. GAAP established a fair value hierarchy that prioritized the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.
- Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability.

The level in the fair value hierarchy within which a fair measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

The following tables present assets that are measured at fair value on a recurring basis at December 31, 2011 and 2010:

·	Fair Value Measurements at Reporting Date Using							
<u>December 31, 2011</u>	<u>Fair V</u>		Quoted Active M Identic	Prices in farkets for al Assets vel 1)	Signific Observa	ant Other ble Inputs vel 2)	Signi Unobs Inp	ficant ervable outs rel 3)
Cash and cash equivalents – money market funds	\$		\$	***	\$	th const	\$	•••
NASDAQ common stock		7,353		7,353				
Total	\$	7.353	\$	7,119	\$ <u></u>		\$	
<u>December 31, 2010</u>								
Cash and cash equivalents – money market funds	\$	7,722	\$		\$	7,722	\$	
NASDAQ common stock		7,119	***************************************	7,119		Er factor		
Total	\$	<u> 14,841</u>	\$	7,119	\$	7,722	\$	

NOTE 4 - CAPITAL STOCK

The authorized, issued, and outstanding shares of capital stock at December 31, 2011 and 2010, were as follows:

Common Stock \$10 par value 100,000 shares authorized 600 shares issued and outstanding Preferred Stock \$10 par value 100,000 shares authorized No shares issued

NOTE 5 - SEC RULE 15C3-3 EXEMPTION

Fund Investors, Inc.'s transactions are limited to the sale and redemption of registered investment company shares. In addition, the Company promptly transmits all funds received in connection with its activities as a broker or dealer, and does not otherwise hold funds or securities for, or owe money or securities to, customers. Accordingly, Fund Investors, Inc. is exempt from the provisions of Rule 15c3-3 as provided in subsections 15c3-3k(1).

NOTE 6 - PENSION PLAN

The Company has a qualified, non-contributory defined contribution profit sharing plan. Contributions to this plan are discretionary and are determined annually by the Board of Directors. Employees are immediately vested in all contributions made on their behalf. The pension expense for the years ended December 31, 2011 and 2010 is \$14,634 and \$17,457, respectively.

NOTE 7 - INCOME TAXES

The current and deferred income tax provision/(benefit) consists of the following:

following.	2011	2010
Current Provision State Federal	\$ 	\$
Deferred Provision/(Benefit) State Federal	5 49	118 158
	54	276
Total Provision/(Benefit)	\$ <u>54</u>	\$ <u>276</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liability are summarized as follows:

	2011	2010
Tax Assets/(Liabilities) Unrealized gains/(losses) on investment securities	(\$952)	(\$ 898)
Net Deferred Tax Asset/(Liability)	(\$ <u>952)</u>	(\$ <u>898)</u>

With certain exceptions, the federal and state income tax returns of the Company for 2008, 2009, and 2010 are subject to examination by the IRS, generally for three years after they were filed.

NOTE 8 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The Company had no subordinated liabilities at December 31, 2011 and 2010, or any time during the years then ended.

NOTE 9 - DIVIDENDS

There were no dividends paid for both the years ended December 31, 2011 and 2010.

NOTE 10 - FOCUS REPORT

There are no material differences in net capital as reported on Fund Investors, Inc.'s 2011 Focus Report and the accompanying financial statements.

NOTE 11 - RELATED PARTY TRANSACTIONS

Patrick Long, the sole shareholder of Fund Investors, Inc. is also a shareholder of another non-affiliated corporation. While not affiliated, they are operating under the common paymaster rules. As such, employees common to both corporations are subject to one limit for payroll tax liability calculations. Additionally, the Company has adopted the same pension plan as the common paymaster corporation.

All payroll expenses and related costs are paid out of Long, Mulhearn & Criste P.C. Fund Investors, Inc. reimburses the common paymaster corporation for its share of all such costs.

NOTE 12 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (SEC Rule 15c3-1). Under this Rule, the Company is required to maintain net capital of not less than \$5,000 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 for both years ended December 31, 2011 and 2010. The Company's net capital as defined by SEC Rule 15c3-1 was \$19,955 and \$19,430 in excess of the minimum net capital required for the years ended December 31, 2011 and 2010, respectively. The Company's net capital ratio was .08 to 1 and .07 to 1 for the years ended December 31, 2011 and 2010, respectively.

NOTE 13 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through February 3, 2012, which is the date that financial statements were available to be issued.



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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTAL INFORMATION

February 3, 2012

To the Shareholders Fund Investors, Inc. Ebensburg, PA

Our report on the audits of the financial statements of Fund Investors, Inc. for the years ended December 31, 2011 and 2010, appears on Page 2. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule A is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. The supplementary information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting or other records used to prepare the financial statements or to the financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Wessel & Company
Certified Public Accountants

FUND INVESTORS, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION FOR THE YEAR ENDED DECEMBER 31, 2011

Total ownership equity	\$ 24,551
2. Deduct ownership equity not allowable for net capital	·
3. Total ownership equity qualified for net capital	24,551
Add: a) Liabilities subordinated to claims of general creditors allowable in computation of net capital	· •
b) Other (deductions) or allowable credits	
5. Total capital and allowable subordinated liabilities	24,551
6. Deductions and/or charges: a) Total non-allowable assets (3,-	493)
b) Secured demand note deficiency	-
 c) Commodity futures contracts and spot commodities - proprietary capital charges 	-
d) Other deductions and/or charges	(3,493)
7. Other additions and/or allowable credits	·
8. Net capital before haircuts on security positions	21,058
 Haircuts on securities (computed where applicable, pursuant to 15c3-1 (f)): a) Contractual securities commitments 	- -
b) Subordinated securities borrowing	-
c) Trading and investment securities	1,103
d) Undue concentration	-
e) Other securities	**

FUND INVESTORS, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION FOR THE YEAR ENDED DECEMBER 31, 2011

10. Net capital	19,955
11. Minimum net capital required (6-2/3% of total aggregate indebtedness)	110_
12. Minimum dollar net capital requirement of reporting broker or dealer	5,000
13. Net capital requirement (greater of line 11 or 12)	5,000
14. Excess net capital	<u>\$ 14,955</u>

Statement Pursuant to Paragraph (d)(4) of Rule 17a-5

Differences between this computation of net capital and the corresponding computation prepared by Fund Investors, Inc. and included in the Company's unaudited Part II FOCUS Report filing as of the same date consisted of the following:

Excess per the Company's Part II (unaudited) FOCUS report	\$ 14,955
Allowable expenses - The effect of audit adjustments for current federal and state income tax liability.	
Excess per this computation	\$ 14,955

The Company has not included supplementary schedules under Rule 15c3-3(d) and (e) regarding possession and control requirements and computation of reserve requirements, as such amounts would be zero.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17A-5

February 3, 2012

To the Shareholders of Fund Investors, Inc. Ebensburg, PA

In planning and performing our audit on the financial statements and supplemental schedule of Fund Investors, Inc.(the Company) for the year ended December 31, 2011, we considered its internal control including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph

and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2011 to meet the SEC's objectives.

This report is intended solely for the use of the shareholders, management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used by anyone other than these specified parties.

Wessel & Company

Certified Public Accountants

Wessel + Company